

COURSE SCHEDULE

Real Estate Trading Services Supplemental Course 2023

This Course Schedule gives the assignments and chapters that make up your Trading Services Supplemental Course. The assignments are taken from the 'Materials' tab of the Course Resources webpage. Because your course only covers part of the materials for the Trading Services Course, you will only be completing some of the assignments contained in the 'Materials' tab and some of the questions contained in the Practice Questions. For your examination, you will only be responsible for the material in the lessons listed below. Students are advised to attach this Course Schedule to their materials and study notes to ensure that it is not misplaced.

NOTE: If you are NOT currently licensed, you should contact the Education Department of the British Columbia Financial Services Authority (604.660.3555) before you register for your examination to find out which chapters your examination will cover. You may be required to write either the supplemental or the full examination.

If you ARE currently licensed, your exam will only cover the material in the lessons listed below.

COURSE SCHEDULE		
LESSON NO.	TOPIC	CHAPTER NO.
1	Fundamentals of Law and the Real Estate Services Act	1 + 2
5	Financial Statements	8
7	Law of Contract	10
8	Contracts for Real Estate Transactions and the Law of Agency	11 + 12
9	Introduction to Mortgage Finance	13
10	Interest Rates and Mortgages	14
11	Introduction to Mortgage Law	15
12	Mortgage Analysis in Real Estate Practice	16
13	Mortgage Underwriting and Borrower Qualification	17
14	Local Government Law and Taxes on Real Property	19
17	Direct Comparison (Comparative) and Cost Approaches of Appraisal*	22
18	The Income or Investment Approach of Appraisal	23
19	From Contracts to Completion	24
20	Marketing and Technology and the Real Estate Licensee	25 + 26

**Although not included on the exam, students may find it beneficial to review Lesson 16 prior to attempting this assignment.*