

## COURSE SCHEDULE

### Real Estate Trading Services Supplemental Course 2021

This Course Schedule gives the assignments and chapters that make up your Trading Services Supplemental Course. The assignments are taken from the Real Estate Trading Services Licensing Course Workbook. Because your course only covers part of the materials for the Trading Services Course, you will only be completing some of the assignments contained in the Workbook and some of the questions contained in the Exam Study Guide. The answer key in the back of the Exam Study Guide lists the questions and the corresponding chapters. For your examination, you will only be responsible for the material in the lessons listed below. Students are advised to attach this Course Schedule to their Workbook to ensure that it is not misplaced.

**NOTE:** If you are NOT currently licensed, you should contact the Education Department of the British Columbia Financial Services Authority (604.660.3555) before you register for your examination to find out which chapters your examination will cover. You may be required to write either the supplemental or the full examination.

If you ARE currently licensed, your exam will only cover the material in the lessons listed below.

COURSE SCHEDULE			
LESSON NO.	TOPIC	PAGE REFERENCE (See Course Workbook)	CHAPTER NO.
1	Fundamentals of Law and the Real Estate Services Act	1.1	1 + 2
5	Financial Statements	5.1	8
7	Law of Contract	7.1	10
8	Contracts for Real Estate Transactions and the Law of Agency	8.1	11 + 12
9	Introduction to Mortgage Finance	9.1	13
10	Interest Rates and Mortgages	10.1	14
11	Introduction to Mortgage Law	11.1	15
12	Mortgage Analysis in Real Estate Practice	12.1	16
13	Mortgage Underwriting and Borrower Qualification	13.1	17
14	Local Government Law and Taxes on Real Property	14.1	19
17	Direct Comparison (Comparative) and Cost Approaches of Appraisal*	17.1	22
18	The Income or Investment Approach of Appraisal	18.1	23
19	From Contracts to Completion	19.1	24
20	Marketing and Technology and the Real Estate Licensee	20.1	25 + 26

*\*Although not included on the exam, students may find it beneficial to review Lesson 16 prior to attempting this assignment.*