



www.bluepearlmortgage.ca

Who are we?

At Blue Pearl, we are committed and genuinely invested in not only the professional growth and development of our team, but also personal growth and development. The entire team, from administrative staff, to the sales team, to our President all believe in a fun and supportive work environment. We genuinely see each other as a family and we believe that we cannot succeed unless our peers around us are doing so too.

With access to over 50 of Canada's Top Lending institutions, we can place all types of mortgages including home purchases, renewals, refinances, construction mortgages, commercial mortgages, reverse mortgages, debt consolidations, mortgages for self-employed and bad credit situations.

Blue Pearl has received awards from CMP-Canadian Mortgage Professionals continuously for Top Mortgage Workplaces, Best & Brightest Stars in the Industry and Top Independent Brokerages.

Mortgage Broker – Surrey, BC

As a Mortgage Broker you will attract, maintain, and grow relationships with current and prospective clients by adding value to what matters most in their lives. You will provide clients with professional advice and unique options based on their needs. Blue Pearl is committed to providing you with the appropriate training necessary to grow your career and help you succeed!

What can we do for you?

Now that you have completed the Mortgage Broker course, you're probably wondering what's next for you? If your goal is to help families make their dreams come true, joining the Blue Pearl Family can help you make that happen. Blue Pearl's Mortgage Broker training program will teach you everything you need to know outside of the Broker course to help you navigate the mortgage industry and help families across Canada.

Duties and Responsibilities

- Remaining professional when dealing with clients and co-workers
- Being comfortable making calls to potential clients
- Identify the Mortgage options that are available to clients
- Assisting clients with their needs such as debt consolidation, home renovations, mortgage renewals, etc.
- Evaluating client's pay stubs, credit history, tax information and bank statements for financial status
- Understanding changes in Mortgage options
- Providing transparent advice to clients

- Ensuring clients inquiries are dealt with in timely manner
- Creating unique options to clients based on their needs

Qualifications and Skills

- Sub Mortgage Broker license is an asset
- Previous sales experience is an asset
- Excellent interpersonal and communication skills
- Comfortable and motivated to work in a sales-driven environment
- Strong attention to detail
- Flexible, adaptable, and keen ability to work with minimal supervision

Job Type and Compensation

Full-time permanent

Salary based plus commission starting at \$40k

How to Apply

Please send a copy of your resume and course completion letter including your course mark to Nema Salido at careers@bluepearlmortgage.ca

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