

Who are we?

We are a mortgage brokerage focused on helping everyday Canadians who are not able to secure bank financing for their mortgage or business borrowing needs.

Are you looking for an opportunity to push your limits, grow as a mortgage professional, make a meaningful contribution, and be part of an A team that supports one another all while helping people?

Our Core Values

Solution Focused	Accessing traditional financing can be challenging, We provide alternative, private market financing and credit solutions for our clients.
Transparent	Knowledge is power and we want you to be informed and empowered in your borrowing experience.
Advocacy	STACT works on behalf of the borrower, not the lender. We listen, understand and support our clients.
Compassionate	We understand you are more than a credit score or a financial ratio, and your story has equity.
Trusted	We build our future on the strength of trust and servicing our members' needs in a knowledgeable and professional manner.

Why STACT Financial?

Freedom of Choice

As an independent contractor, you can set your own hours and work from your location of choice. You can work with any lender in the non-bank space - MICs, Syndicates, and Private Lenders as is suitable for the borrower.

Our Team Culture

Working in isolation impedes brokers from achieving the extraordinary results that working with a team can produce. Joining the team at STACT Financial will allow you to collaborate with experts in the subprime/private mortgage industry and access our back office support. We are an entrepreneurial firm that supports team member growth by leveraging our deep knowledge pool and strategic resources.

Support with Your Career

As regulations become more onerous, it is vital that brokers are ready to compete in an ever-changing professional landscape. We are constantly evolving to create more value for clients through unique front stage and backstage processes that are compliant with changing regulations.

Ethics and Transparency

STACT Financial abides by the CFA Code of Ethics and Standards of Professional Conduct. We have won clients through our dedication to putting their interests above our own and our unique processes to curating and serving clients. We believe Excellence Wins.

Is STACT Financial the right fit for you?

STACT Financial is a place for talented mortgage investment professionals that are excited to be part of the journey and are passionate about their work. If you thrive in an entrepreneurial environment and are committed to providing a superior client experience, call us today.

The Opportunity

- You will be provided with borrower leads that you will facilitate and process the application for. It will be your responsibility to identify and present them with the best mortgage options for their current need, and partner with them on future exit and refinancing strategies.
- This position offers a high degree of flexibility and the team is very entrepreneurial
- You will have the freedom to fund loans with any non-bank lender in the market place
- Access back office support to enable your focus on your highest value activities
- Grow with a team of dedicated and passionate entrepreneurs within a mission driven culture

Qualifications:

- Licensed under BCFSA or FSRA as a Sub Mortgage Broker/Mortgage Agent or in the process of becoming licensed.
- Strong emotional intelligence and empathy for working with everyday Canadians who do not currently qualify for conventional financing
- Mortgage brokering experience is essential
- Balance sales goals with the requirement to operate ethically and in the best interest of the client as a borrower advocate.
- Promote high standards of ethical behavior; client interests always come first.
- Ability to work independently and from your own location.
- Fluency in multiple languages is considered an asset

Does this sound like you?

Enthusiastic mortgage professionals are invited to apply by sending a cover letter and resume in PDF format to concierge@stactfinancial.com

Optional: You are invited to create a short 1-3 minute video of yourself describing how you relate to one or more of our core values.

Solution Focused, Transparent, Advocacy, Compassionate, Trusted