



## Career Opportunity

### COMMERCIAL MORTGAGE ORIGINATION / REAL ESTATE ANALYST

Trez Capital is a recognized leader in Canada's private real estate lending industry and has built a reputation for providing developers, owners and investors innovative short to mid-term capital solutions for commercial properties in major centres across Canada and the United States.

We have earned the trust of investors, including some of Canada's largest pension funds, by applying rigorous institutional grade underwriting to generate attractive yields and stable sources of income. With offices in Vancouver, BC, Toronto, ON, Dallas, TX, Palm Beach, FL and Atlanta, GA, we manage a mortgage and investment portfolio of over \$3 billion with a goal of growing to \$4 billion by 2020.

We have built our reputation on doing what we say, with a results-oriented approach to everything we do. We pride ourselves on our relationships and are passionate about providing exemplary client service, creating loyal and satisfied investors and borrowers and fostering a collaborative environment in which our employees can excel. We are driven to create winning outcomes for our investors, borrowers and employees. We set bold goals and deliver results, balancing discipline, creativity and entrepreneurialism

#### The Opportunity:

We have an opportunity for a **Commercial Mortgage Origination / Real Estate Analyst** to join our team in **Vancouver** to support the growth of the business. You will have an integral role in the origination, evaluation and underwriting of complex potential new loan opportunities and for monitoring loans in the existing portfolio.

#### Key Responsibilities:

- Analyze and underwrite new mortgage financing opportunities of varying complexity across all real estate asset classes (primarily located in Greater Vancouver and the Lower Mainland of British Columbia);
- Procure, evaluate, verify and analyze market intelligence, property valuations, due diligence materials, financial information, etc.;
- Compose detailed new business summaries and other submissions to the credit committee along with financing letters;
- Attend client meetings and phone calls and conduct occasional site visits
- Coordinate services provided by third party consultants;
- Assist in the management of existing loans and renewals/repayments;
- Management/stewardship of the origination templates and resources.

## **Qualifications and experience:**

You have an Undergraduate Degree in Commerce or Business Administration, with a Major in Urban Land Economics/Real Estate, Finance or equivalent qualifications and a minimum of 2 years of related work experience in the real estate and/or lending industry. You have a Sub-Mortgage Broker License, or will obtain one within you first 6 months of employment.

Additional requirements include:

- Excellent analytical and problem solving skills.
- Excellent organization skills, with an ability to balance multiple projects and a high volume workload, in a fast paced entrepreneurial environment.
- Excellent written and verbal communication skills.
- Excellent interpersonal skills and a strong customer focus, with the ability to work independently and in a team environment.
- Results orientation, with the ability to work quickly, accurately and with attention to detail, role modelling performance excellence.
- Excellent computer skills; proficiency in MS Word and MS Excel.

This is a fantastic opportunity with a leader in the real estate finance industry, positioned for continued rapid grow. Please send your resume and cover letter to [www.trezcapital.com/the-company/careers/](http://www.trezcapital.com/the-company/careers/)

We thank all applicants for their interest; however, we will only be contacting selected candidates for follow-up.